

ANNUAL REPORT | 2017

A YEAR ON THE MOVE



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Rockville, MD 20852
301-424-2002
www.transcen.org

A LETTER FROM OUR BOARD CHAIR



Dear Friends:

I am excited to present TransCen's 2017 Annual Report – **"A Year on the Move."**

The year was marked with movement – beginning with the relocation of our headquarters in Rockville, MD to a newly renovated modern space! While the office only moved a few miles down the road, it was a huge undertaking for our team who really stepped up to the plate. Our new space is larger with more room for meetings and team building, more space for individual client consultation and one-to-one employment focused work, and a brighter, collegial work environment all around.

In addition to the office move, we continued to expand our Employment & Support Services work, assisting people with disabilities in obtaining and maintaining integrated employment in our three locations: San Francisco, CA (WorkLink), Milwaukee, WI (CEO), and the DC Metro area in Rockville, MD. We are also expanding our Meaningful Life services, which began in San Francisco, to our other locations. You can learn more about our Meaningful Life services in this report.

Our other divisions – Training & Technical Assistance and Research & Development have also been working to reach a greater number of individuals, with contracts in Michigan, South Carolina, Vermont, and Illinois, just to name a few! We thank our many partners with whom we have been able to successfully collaborate to expand our reach.

Our accomplishments this past year could not have happened without the support of our generous donors. Every donation received allows us to expand our impact in designing and implementing state-of-the-art services and trainings focused on employment for youth and adults with disabilities.

Here's to another great year of improving the lives of people with disabilities through meaningful work and community inclusion!

A handwritten signature in blue ink that reads "Oliver M. Moss". The signature is fluid and cursive.

Oliver Moss
Chair, Board of Directors

ABOUT TRANSCEN

TransCen, Inc. is a non-profit organization **dedicated to improving the lives of people with disabilities through meaningful work and community inclusion.**

Our work is driven by the belief that **there is a job for everyone who wants one**, regardless of the nature of their disability, or other barriers to employment, their need for workplace support and accommodation, or economic circumstance.

We have three locations in the US:

Rockville, MD (TransCen Headquarters)

San Francisco, CA (WorkLink)

Milwaukee, WI (Creative Employment Opportunities aka CEO)

ON THE MOVE!

TransCen moved to our new headquarters in November 2017! Visit us at:

12300 Twinbrook Parkway | Suite 350 | Rockville, MD 20852



EMPLOYMENT & SUPPORT SERVICES

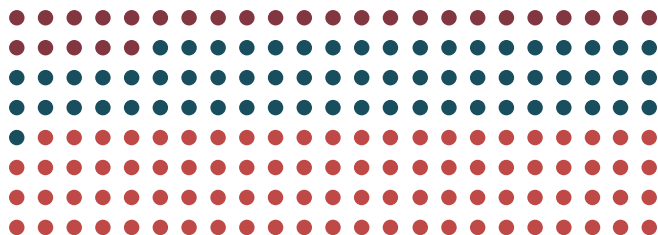
San Francisco, CA | Milwaukee, WI | Rockville, MD | Washington, DC Metro Area

Our Employment & Support Services were established to operationalize and “road test” best practices. Our individualized approach creates a community-based service model that supports individuals in becoming productive members of their communities. We believe that employment is the anchor of a meaningful adult life. We customize all services to meet an individual’s preferences and needs. We have had great success in providing cutting-edge, proven and effective pre-employment and follow-up services!

IN 2017...

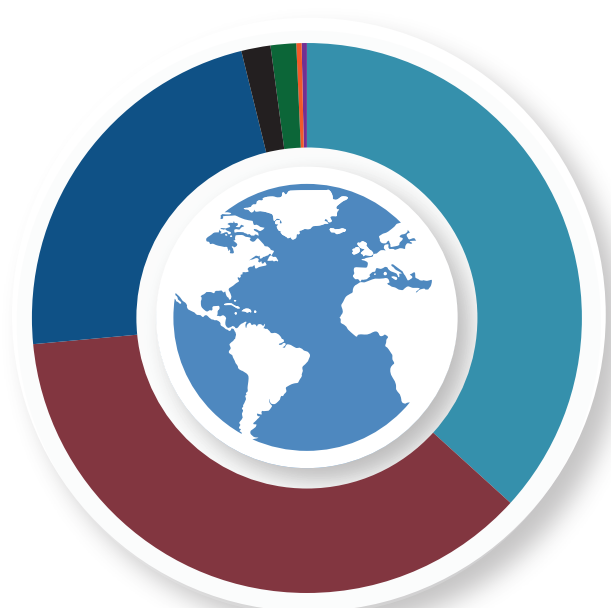
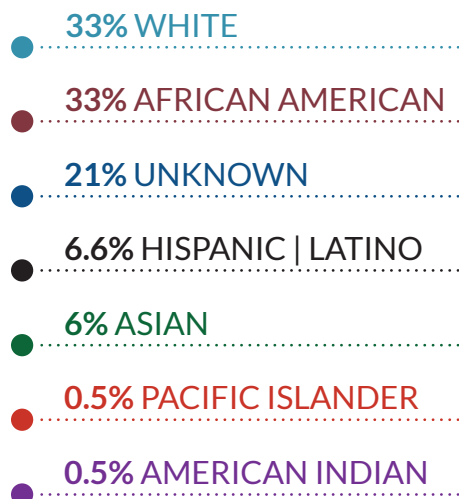
184 INDIVIDUALS SERVED

AGES 15-63



28 INDIVIDUALS PLACED IN PAID
EMPLOYMENT POSITIONS
(PART & FULL TIME)

65 INDIVIDUALS PLACED IN
INTERNSHIPS



MEANINGFUL LIFE

Originated at our WorkLink program in San Francisco, and recently expanded to our other locations, Meaningful Life is a goal-oriented, purposeful service, tailored to each individual. It braids employment and community access services to teach essential skills that foster independence.



TICKET TO WORK

The TransCen Employment Network offers two phases of services that can help Social Security Disability beneficiaries succeed in finding and keeping a good job. The goal of the Ticket to Work program is to assist beneficiaries reach employment goals that will eventually take them off Social Security benefits.

TRANSCEN PROVIDES...

Job search strategies and job development services, job placement assistance, and support services while on the job (also known as follow-along services).



63

individuals
served



14

obtained
employment



35

average hours
worked weekly



\$19.99

average earned
per hour

“

I know many people can't go off disability and they are able to work only a few hours a week. But this is my career. Without a job, I felt lost.

You just need to find your passion and know there is a way out.

Keep trying and find a support system to help you.

- Chris Garrison -
Ticket to Work Recipient



”

TRAINING & TECHNICAL ASSISTANCE

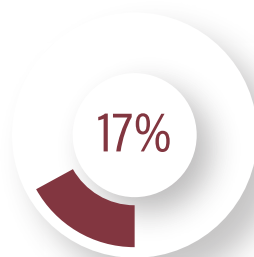
In 2017, we provided 60 training sessions and technical assistance projects throughout the country, serving thousands of individuals.

We work with our customers to determine expectations and develop innovative training and technical assistance based on their needs. Our training and technical assistance is designed to develop and enhance skills, improve processes and performance, and build capacity – all with an emphasis on integrated employment for youth and adults with disabilities.

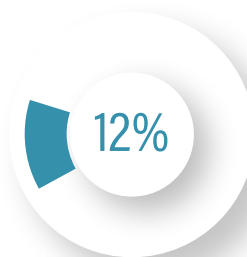
The training topics covered in 2017 included:



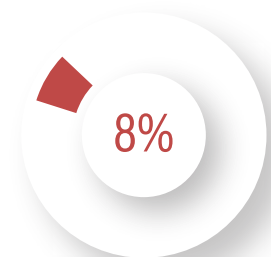
PRE-EMPLOYMENT
& WORK READINESS
TRAINING FOR
HIGH SCHOOL
STUDENTS



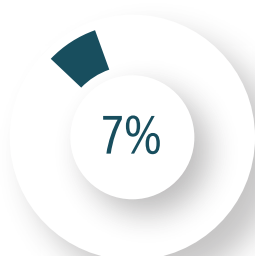
ORGANIZATIONAL
CHANGE



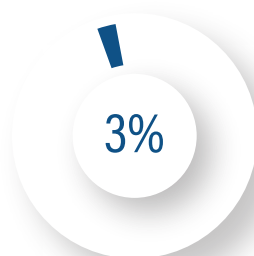
CUSTOMIZED
EMPLOYMENT



ASSOCIATION OF
COMMUNITY
REHABILITATION
EDUCATORS (ACRE)



COLLABORATION



MEANINGFUL
LIFE



TRAIN THE
TRAINER



SELF-DIRECTED
INDIVIDUALIZED
EDUCATION PLAN
(IEP)

RESEARCH & DEVELOPMENT

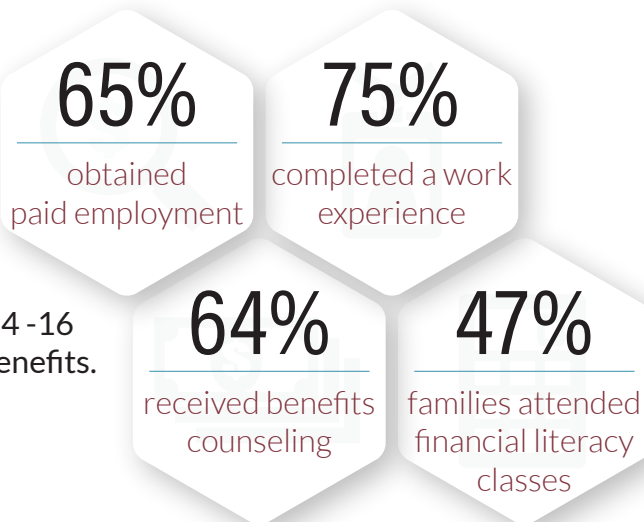
The projects on which we work contribute to new knowledge and effective and evidenced-based practices in the field of transition, disability employment, and community inclusion for youth and adults with disabilities.

MARYLAND P R O M I S E

Promoting the Readiness of Minors in Supplemental Security Income

Providing enhanced and coordinated services and supports to Maryland youth between the ages of 14 -16 who receive Supplemental Security Income (SSI) benefits. In partnership with the Maryland Department of Disabilities and WayStation, Inc.

www.mdtransitions.org



National Technical Assistance Center on Transition

Assisting State Education Agencies, Local Education Agencies, State VR agencies, and VR service providers in implementing evidence-based and promising practices ensuring students with disabilities graduate prepared for success in postsecondary education and employment. In partnership with the University of North Carolina at Charlotte, University of Oregon, Western Michigan University, and the Transition Coalition at the University of Kansas.

www.transitionta.org



Rehabilitation Research and Training Center on VR Practice and Youth

Addressing the gaps between knowledge and practice to improve VR practices and employment outcomes for youth and young adults with disabilities.

www.vrpracticesandyouth.org



Mid-Atlantic ADA Center

Providing information, guidance and training on the Americans with Disabilities Act. Topics of inquiry include: general ADA information, enforcement and non-discrimination. Trainings consisted of presentations, workshops and training courses.

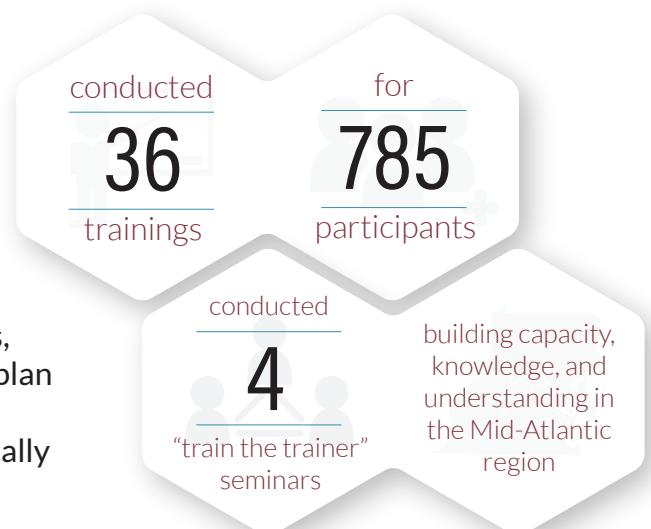
www.adainfo.org

ADA Leadership Network

Providing “train-the-trainer” training for employment counselors, educators, diversity and inclusion coordinators, employers, advocates, and others interested in providing training on topics related to the ADA and disability awareness. Train-the-trainer training is a force multiplier!

We provide ongoing support for our network of trainers, including providing feedback on presentations, helping plan training activities, providing appropriate resources, and matching interested audiences with trainers geographically close to them.

www.adainfo.org/content/Leadership-Network



MEET IVAN: AKA “THE HUMAN ZAMBONI”



Ivan is a huge fan of all of the Wisconsin professional sports teams – the Brewers, Bucks, and Packers – but he is especially fond of Marquette University’s basketball team, the Golden Eagles. His brother and sister are both graduates of the prestigious school, and Ivan follows the basketball team faithfully. Ivan and his family were thrilled when he began an internship at Marquette that was funded through the state Division of Vocational Rehabilitation.

There are five full-sized basketball courts at the student recreation complex in downtown Milwaukee. About two thousand people use the facility every day, and, as a result, the courts get quite dirty – especially in the long winter months. The janitorial staff had been cleaning them by dragging a wet towel on a board across the floor. As one might guess, it was a job everyone hated.

The team in our Wisconsin office devised a plan for Ivan – a simple one, really – where the same device was attached to the back of Ivan’s motorized wheelchair. **During his internship, Ivan worked on his maneuvers and was soon dubbed “The Human Zamboni.”** Ivan’s job coach developed techniques for him to negotiate tight turns and use hand signals and verbal cues.

According to staff and students, the courts had never looked cleaner. It became apparent that, not only was this a great opportunity for Ivan, it was a better way to do the job!

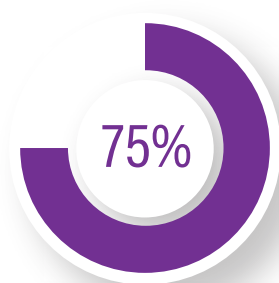
When his Internship ended, Ivan accepted a permanent position on the Marquette staff. See his story on you tube <https://youtu.be/IMzf8cPFTbs>.

Donations to TransCen make stories like Ivan’s possible. We work closely with every client, assisting them to discover their passion and build the skills they need to find a job.

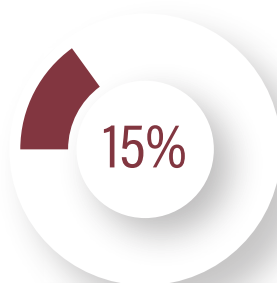
DON’T MAKE OTHERS LIKE IVAN WAIT, DONATE NOW!

FINANCIAL SNAPSHOT

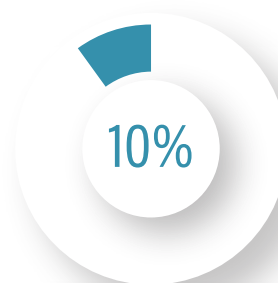
TOTAL REVENUE: \$4,811,278



GOVERNMENT
GRANTS
\$3,624,466



PURCHASE OF
SERVICE REVENUE
\$713,081

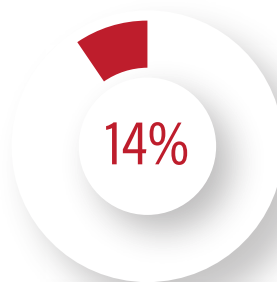


OTHER
REVENUE
\$473,731

TOTAL EXPENSES: \$4,822,451



TRANSITIONAL SERVICES /
PROGRAM SERVICES
\$4,137,806



MANAGEMENT &
GENERAL
\$684,645

BOARD OF DIRECTORS

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